

# GATEWAY HOMELESS SERVICES, INC.

d/b/a Gateway180::Homelessness Reversed

Financial Statements and Independent Auditors' Report

YEARS ENDED DECEMBER 31, 2024 AND 2023



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#### **Independent Auditors' Report**

Board of Directors Gateway Homeless Services, Inc. (d/b/a Gateway180::Homelessness Reversed) St. Louis, Missouri

#### **Opinion**

We have audited the accompanying financial statements of Gateway Homeless Services, Inc. (d/b/a Gateway180::Homelessness Reversed) (the "Organization") which comprise the statements of financial position as of December 31, 2024 and 2023, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Organization as of December 31, 2024 and 2023, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Organization and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

#### Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- · Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

August 19, 2025

St. Louis, Missouri

Anders Minkler Huber & Helm LLP

# Gateway Homeless Services, Inc. (d/b/a Gateway180::Homelessness Reversed) Statements of Financial Position December 31, 2024 and 2023

### **Assets**

		2024	2023
Current Assets Cash and cash equivalents Investments, at fair value Grants receivable, net Prepaid expenses Total Current Assets	\$	3,083,985 266,164 310,603 3,049 3,663,801	\$ 2,529,825 235,225 597,491 7,395 3,369,936
Property and Equipment, net		798,145	 863,267
Total Assets	\$	4,461,946	\$ 4,233,203
Liabilities and Net Assets			
Current Liabilities Current maturity of long-term debt Accounts payable Accrued expenses and other current liabilities Total Current Liabilities	\$	8,113 21,360 39,557 69,030	\$ 7,680 23,118 42,967 73,765
Long-term Debt Total Liabilities	_	10,045 79,075	18,158 91,923
Net Assets Without donor restrictions With donor restrictions Total Net Assets		3,966,205 416,666 4,382,871	 3,282,947 858,333 4,141,280
Total Liabilities and Net Assets	\$	4,461,946	\$ 4,233,203

# Gateway Homeless Services, Inc. (d/b/a Gateway180::Homelessness Reversed) Statement of Activities Year Ended December 31, 2024

	Without		
	Donor	With Donor	
	Restrictions	Restrictions	Total
Revenues, Gains, and Other Support			
Contributions	\$ 247,419	\$ -	\$ 247,419
Grants	1,520,134	-	1,520,134
In-kind contributions	58,458	-	58,458
Net unrealized loss on investments	(5,851)	-	(5,851)
Other	92,407		92,407
	1,912,567		1,912,567
Gross special events revenue	360,786	_	360,786
Less cost of direct benefits to donors	(83,229)		(83,229)
Net special events revenue	277,557		277,557
Net assets released from restrictions:			
Satisfaction of time and usage restrictions	441,667	(441,667)	
Total Revenues, Gains, and Other Support	2,631,791	(441,667)	2,190,124
Support	2,031,791	(441,007)	2,190,124
Expenses	4 700 004		4 700 004
Program Services Supporting Activities	1,729,661		1,729,661
Management and general	145,916	-	145,916
Fundraising	72,956	_	72,956
Total Supporting Activities	218,872		218,872
Total Expenses	1,948,533		1,948,533
Change in Net Assets	683,258	(441,667)	241,591
Net Assets, Beginning of Year	3,282,947	858,333	4,141,280
Net Assets, End of Year	\$ 3,966,205	<u>\$ 416,666</u>	\$ 4,382,871

# Gateway Homeless Services, Inc. (d/b/a Gateway180::Homelessness Reversed) Statement of Activities Year Ended December 31, 2023

	Without Donor Restrictions	With Donor Restrictions	Total
Revenues, Gains, and Other Support	11000110110110	11001110110110	<u> </u>
Contributions	\$ 308,085	\$ 25,000	\$ 333,085
Grants	1,861,736		1,861,736
In-kind contributions	100,454	_	100,454
Net unrealized loss on investments	(87,607)	_	(87,607)
Other	70,785	_	70,785
	2,253,453	25,000	2,278,453
	000.004		000.004
Gross special events revenue	282,321	-	282,321
Less cost of direct benefits to donors	(81,762)		(81,762)
Net special events revenue	200,559		200,559
Net assets released from restrictions:			
Satisfaction of time and usage restrictions	497,567	(497,567)	_
Total Revenues, Gains, and Other			
Support	2,951,579	(472,567)	2,479,012
Emman			
Expenses Program Services	1,991,523		1,991,523
Supporting Activities	1,991,023		1,991,023
Management and general	226,478	_	226,478
Fundraising	143,166	-	143,166
Total Supporting Activities	369,644		369,644
	0.004.40=		0.004.40=
Total Expenses	2,361,167		2,361,167
Change in Net Assets	590,412	(472,567)	117,845
Net Assets, Beginning of Year	2,692,535	1,330,900	4,023,435
Net Assets, End of Year	\$ 3,282,947	\$ 858,333	\$ 4,141,280

# Gateway Homeless Services, Inc. (d/b/a Gateway180::Homelessness Reversed) Statement of Functional Expenses Year Ended December 31, 2024

	Program	Management	Total
	Services	and General Fundraising Total	Expenses
Wages and salaries	\$ 903,582	\$ 106,304 \$ 53,152 \$ 159,456	\$ 1,063,038
Depreciation	97,938	11,522 5,761 17,283	115,221
•	•		•
Equipment rental and maintenance	54,847	6,453 3,226 9,679	64,526
Food and program activities	65,448		65,448
Housing programs, rental assistance			
and other charges	331,520		331,520
Insurance	40,032	4,710 2,355 7,065	47,097
Interest expense	924	109 54 163	1,087
Miscellaneous	25,168	2,961 1,480 4,441	29,609
Office supplies	10,072	1,185 592 1,777	11,849
Professional fees	50,428	5,933 2,966 8,899	59,327
Shelter operations and supplies	92,416		92,416
Telephone	5,002	588 294 882	5,884
Utilities	52,284	<u>6,151</u> <u>3,076</u> <u>9,227</u>	61,511
Total Expenses	\$ 1,729,661	<u>\$ 145,916</u> <u>\$ 72,956</u> <u>\$ 218,872</u>	\$ 1,948,533
Percent of Total	<u>88.77 %</u>	<u>7.49 %</u> <u>3.74 %</u> <u>11.23 %</u>	100.00 %

# Gateway Homeless Services, Inc. (d/b/a Gateway180::Homelessness Reversed) Statement of Functional Expenses Year Ended December 31, 2023

	Program	Management	Total
	Services	and General Fundraising Total	Expenses
We goe and calculat	ф 000 04 <b>7</b>	Ф 457.740 Ф 70.056 Ф 026.560	Ф 4 406 E4E
Wages and salaries	\$ 889,947	\$ 157,712 \$ 78,856 \$ 236,568	\$ 1,126,515
Bad debt expense	-	34,466 - 34,466	34,466
Depreciation	79,740	8,285 15,533 23,818	103,558
Equipment rental and maintenance	98,433	10,227 19,175 29,402	127,835
Food and program activities	78,538		78,538
Housing programs, rental assistance	,		,
and other charges	574,732		574,732
Insurance	27,024	2,808 5,264 8,072	35,096
Interest expense	1,716	178 334 512	2,228
Miscellaneous	10,923	1,135 2,128 3,263	14,186
Office supplies	21,045	2,186 4,100 6,286	27,331
Professional fees	38,885	4,040 7,575 11,615	50,500
Shelter operations and supplies	118,174		118,174
Telephone	5,597	582 1,090 1,672	7,269
Utilities	46,769	<u>4,859</u> <u>9,111</u> <u>13,970</u>	60,739
Total Expenses	\$ 1,991,523	<u>\$ 226,478</u> <u>\$ 143,166</u> <u>\$ 369,644</u>	\$ 2,361,167
Percent of Total	<u>84.34 %</u>	<u>9.60 %</u> <u>6.06 %</u> <u>15.66 %</u>	<u>100.00 %</u>

## Gateway Homeless Services, Inc. (d/b/a Gateway180::Homelessness Reversed) Statements of Cash Flows Years Ended December 31, 2024 and 2023

		2024		2023
Cash Flows From Operating Activities Change in net assets Adjustments to reconcile change in net assets to net	\$	241,591	\$	117,845
cash provided by operating activities: Depreciation Unrealized loss on investments Loss on disposal of equipment		115,221 5,851		103,558 87,607 72,892
Donated securities Change in allowance for doubtful grants (Increase) decrease in assets:		(25,138) (34,466)		(45,361) 34,466
Grants receivable Prepaid expenses Increase (decrease) in liabilities:		321,354 4,346		(296,723) 6,260
Accounts payable Accrued expenses and other current liabilities Net Cash Provided by Operating Activities		(1,758) (3,410) 623,591	_	(52,141) 17,378 45,781
Cash Flows From Investing Activities Purchases of investments Purchases of property and equipment Net Cash Used in Investing Activities		(11,652) (50,099) (61,751)		(8,428) (111,380) (119,808)
Cash Flows From Financing Activities Payments on long-term debt Net Cash Used in Financing Activities	_	(7,680 <u>)</u> (7,680 <u>)</u>		(7,268) (7,268)
Net Increase (Decrease) in Cash and Cash Equivalents		554,160		(81,295)
Cash and Cash Equivalents, Beginning of Year		2,529,825		2,611,120
Cash and Cash Equivalents, End of Year	<u>\$</u>	3,083,985	\$	2,529,825
Supplemental Disclosures of Cash Flow Information Cash Paid for Interest	\$	1,122	\$	2,262

### Noncash Investing Activities

During the years ended December 31, 2024 and 2023, the Organization received \$25,138 and \$45,361 of donated securities, respectively.

#### 1. Nature of Operations and Basis of Presentation

#### **Organization**

Gateway Homeless Services, Inc. (d/b/a Gateway180::Homelessness Reversed) (the "Organization") is a not-for-profit organized under the not-for-profit public benefit laws of the state of Missouri. The Organization was established to provide shelter, food, and other life sustaining materials and activities for destitute families, children, and the homeless in the City of St. Louis. The Organization was established in 1975 and was formerly known as Christian Service Center of St. Louis, Inc.

#### **Basis of Presentation**

The accompanying financial statements have been prepared in accordance with the provisions of the Financial Accounting Standards Board ("FASB"), Accounting Standards Codification (the "FASB ASC"), which is the source of authoritative, non-governmental accounting principles generally accepted in the United States of America ("GAAP"). All references to authoritative accounting guidance contained in our disclosures are based on the general accounting topics within the FASB ASC.

Net assets and revenues, expenses, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of the Organization and changes therein are classified into two categories of net assets, as applicable, and reported as follows:

<u>Net assets without donor restrictions</u> - Net assets that are not subject to donor-imposed stipulations.

<u>Net assets with donor restrictions</u> - Net assets subject to donor-imposed stipulations that may be satisfied by specific activities or the passage of time, or are required to be maintained in perpetuity by the Organization.

### 2. Summary of Significant Accounting Policies

#### Use of Estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

#### Fair Value Measurements

The Organization follows guidance issued by the FASB on fair value measurements, which establishes a framework for measuring fair value, clarifies the definition of fair value within that framework, and expands disclosures about the use of fair value measurements. This guidance applies whenever fair value is the applicable measurement. The three general valuation techniques used to measure fair value are the market approach, cost approach, and income approach.

#### Cash and Cash Equivalents

The Organization considers all cash in banks and short-term investments with an original maturity of three months or less at the time of purchase to be cash and cash equivalents.

#### Investments

The Organization carries investments at fair value with unrealized holding gains and losses included in earnings. Realized gains and losses are included in earnings and are derived using the cost method for determining the cost of securities sold. Dividend and interest income is recognized when earned.

#### **Grants Receivable**

Grants receivable include amounts due from various funding sources under binding contracts with the Organization for services rendered prior to year-end.

The Organization provides an allowance for doubtful grants receivable equal to the estimated losses that will be incurred in the collection of grants receivable. This estimate is based on historical experience coupled with a review of the current status of existing grants. The allowance and associated grants receivable are reduced when the grants are determined to be uncollectible. The Organization considered grants receivable to be fully collectible as of December 31, 2024. The allowance for doubtful grants totaled \$34,466 as of December 31, 2023.

#### **Property and Equipment**

Property and equipment acquisitions with a life of one year or greater and a cost in excess of \$5,000 are capitalized and recorded at cost, while maintenance and repairs are expensed as incurred. Donated assets are recorded at fair value at the date of donation. Such donations are reported as increases in net assets without donor restrictions unless the donor has restricted the donated asset to a specific purpose or period of time. When assets are sold or otherwise disposed of, the related cost and accumulated depreciation are removed from the accounts. Any gain or loss arising from such disposition is included as income or expense in the year of disposition.

Depreciation is computed using the straight-line method over the estimated useful lives of the assets.

The estimated lives for computing depreciation on property and equipment are:

Classification	Years
Buildings and improvements	5-39
Furniture, fixtures, and equipment	5-7
Vehicles	5

#### Leases

The Organization leases various equipment. The Organization assesses whether an arrangement qualifies as a lease (conveys the right to control the use of an identified asset for a period of time in exchange for consideration) at inception and only reassesses its determination if the terms and conditions of the arrangement are modified. The Organization has elected to treat leases with a lease term of 12 months or less as short term leases. They are not recorded on the statements of financial position. Lease expense is recognized on a straight-line basis over the lease term for short term leases. The Organization had no leases with a term greater than 12 months during the years ended December 31, 2024 and 2023. Rent expense related to short term operating leases for the years ended December 31, 2024 and 2023 totaled \$8,971 and \$8,373, respectively.

#### **Long-Lived Asset Impairment**

The Organization evaluates the recoverability of the carrying value of long-lived assets whenever events or circumstances indicate the carrying amount may not be recoverable. If a long-lived asset is tested for recoverability and the undiscounted estimated future cash flows expected to result from the use and eventual disposition of the asset are less than the carrying amount of the asset, the asset cost is adjusted to fair value and an impairment loss is recognized as the amount by which the carrying amount of a long-lived asset exceeds its fair value. Management does not believe any impairment exists as of December 31, 2024 and 2023.

### Support and Revenue

Contributions are recorded as received and unconditional promises to give are recorded as the promise is made. All contributions are available for use unless specifically restricted by the donor. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions. Conditional promises to give are recognized when the conditions on which they depend are substantially met. Contributions with donor restrictions in which the restrictions are met within the same year as received are reported as contributions without donor restrictions in the accompanying financial statements.

Grants are generally recognized as income in the period that specific services are provided.

#### **Donated Materials (In-Kind)**

Donated noncash assets are recorded as contributions at their fair values at the date of donation. The estimated fair values of donated materials were \$58,458 and \$100,454 for the years ended December 31, 2024 and 2023, respectively.

#### **Functional Expense Allocation**

The costs of program services and supporting activities have been summarized on a functional basis in the statements of activities. The statements of functional expenses present the natural classification detail of expenses by function. Accordingly, certain costs have been allocated among the program services and supporting activities benefited.

#### **Income Taxes**

The Organization is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code (the "Code"), except on net income derived from unrelated business activities as defined in the Code. Accordingly, the Organization files as a tax exempt organization.

The Organization follows guidance issued by the FASB on accounting for income taxes and has evaluated its tax positions, expiring statutes of limitations, audits, proposed settlements, changes in tax law and new authoritative rulings, and believes that no provision for income taxes is necessary to cover any uncertain tax positions. The Organization's returns for tax years 2021 and later remain subject to examination by taxing authorities.

#### Reclassifications

Certain amounts in the 2023 financial statements have been reclassified to conform to the current year presentation.

#### **Subsequent Events**

The Organization has evaluated subsequent events through August 19, 2025, the date the financial statements were available to be issued.

#### 3. Fair Value Measurements

The framework for measuring fair value establishes a fair value hierarchy which prioritizes the inputs to valuation techniques used to measure fair value into Levels 1, 2, and 3. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). The three levels of the fair value hierarchy are described as follows:

Level 1 Inputs to the valuation methodology are unadjusted quoted prices for identical instruments in active markets.

Level 2 Inputs to the valuation methodology to include quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in inactive markets, inputs other than quoted prices that are observable for the instrument, or inputs that are derived principally from or corroborated by observable market data by correlation or other means.

Level 3 Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The instruments' fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques maximize the use of relevant observable inputs and minimize the use of unobservable inputs.

Following is a description of the valuation methodologies used for instruments measured at fair value:

Level 1 Instruments consist of publicly traded equity securities. These securities are traded on national exchanges and are stated at the last reported sales price on the day of valuation.

The following tables present the fair value measurements of instruments recognized in the accompanying statements of financial position measured at fair value on a recurring basis and the level within the fair value hierarchy in which the fair value measurements are categorized at December 31, as follows:

	2024						
	Fair Value Measurements						
	Total		Level 1		Level 2		Level 3
Investments:							
Equity securities:							
Healthcare	\$ 194,984	\$	194,984	\$	-	\$	-
Technology	23,264		23,264		-		-
Industrials	14,988		14,988		-		-
Energy	24,225		24,225		-		-
Financial services	 8,703		8,703				
Total Investments	\$ 266,164	\$	266,164	\$		\$	

			20	23		
		F	air Value M	leas	surements	
	 Total		Level 1		Level 2	Level 3
Investments:						
Equity securities:						
Healthcare	\$ 174,691	\$	174,691	\$	-	\$ -
Technology	19,279		19,279		-	-
Industrials	8,689		8,689		-	-
Energy	27,133		27,133		-	-
Financial services	5,433		5,433			 
Total Investments	\$ 235,225	\$	235,225	\$		\$ 

#### 4. Investments

A summary of the cost and fair value of the Organization's investments at December 31, is as follows:

	2024			
	Cost	Unrealized <u>Gains</u>	Unrealized Losses	Fair Value
Equity securities	\$ 272,015	5 \$ -	\$ (5,851)	\$ 266,164
		20	023	
	Cost	Unrealized <u>Gains</u>	Unrealized Losses	Fair Value
Equity securities	\$ 273,505	<u>5</u> \$ -	\$ (38,280)	\$ 235,225

### 5. Property and Equipment

Property and equipment at December 31, is as follows:

	2024	2023
Buildings and improvements	\$ 1,897,537	\$ 1,897,537
Furniture, fixtures, and equipment	311,381	261,281
Vehicles	 129,279	 129,279
	2,338,197	2,288,097
Less accumulated depreciation	 1,540,052	 1,424,830
·	\$ 798,145	\$ 863,267

Depreciation expense for the years ended December 31, 2024 and 2023 totaled \$115,221 and \$103,558, respectively.

#### 6. Long-term Debt

Long-term debt at December 31, is as follows:

	 2024	2023
Note payable to IFF with interest at 5.0 percent per annum. Interest and principal are currently payable at \$728 per month with the balance due on February 1, 2027, secured by a deed of trust on real estate.	\$ 18,158	\$ 25,838
Less current maturities	\$ 8,113 10,045	\$ 7,680 18,158

Maturities of long-term debt as of December 31, 2024, are as follows:

December 31,
--------------

2025	\$ 8,113
2026	8,570
2027	 1,475
	\$ 18,158

#### 7. Liquidity and Availability of Financial Assets

The following reflects the Organization's financial assets at December 31, reduced by amounts not available for general use within one year because of donor-imposed restrictions:

	2024	 2023
Cash and cash equivalents	\$ 3,083,985	\$ 2,529,825
Grants receivable, net	310,603	597,491
Investments, at fair value	 <u> 266,164</u>	 235,225
	3,660,752	3,362,541
Contractual or donor-imposed restrictions:  Donor restrictions	(416,666)	(858,333)
Financial Assets Available to Meet Cash Needs for Expenditures Within One Year	\$ 3,244,086	\$ 2,504,208

The Organization's primary sources of support are contributions and grants. Some support is required to be used in accordance with the purpose restrictions imposed by the donors. The Organization's financial assets available to meet cash needs may fluctuate based on the timing and billings of its grant contracts.

#### 8. Net Assets With Donor Restrictions

Net assets with donor restrictions at December 31, are restricted for the following purposes:

	2024		2023	
Homelessness relief services - time restriction Kitchen	\$	416,666 -	\$	833,333 25,000
	\$	416,666	\$	858,333

Net assets released from restrictions for the years ended December 31, are as follows:

	2024		2023	
Homelessness relief services - time restriction	\$	416,667	\$	416,667
Salaries	Ψ	- 10,007	Ψ	80,000
Transportation		-		900
Kitchen		25,000		
	\$	441,667	\$	497,567

#### 9. Contributed Nonfinancial Assets

The Organization received the following contributions of nonfinancial assets for the years ended December 31:

	 2024		2023	
Food	\$ 13,120	\$	27,612	
Supplies	 45,338		72,842	
	\$ 58,458	\$	100,454	

Donated food received by the Organization is recorded as in-kind contributions on the statements of activities and as food and program activities on the statements of functional expenses. Donated food includes food and brown bag lunches. Donated food is used to feed the Organization's occupants.

Donated supplies received by the Organization are recorded as in-kind contributions on the statements of activities and as shelter operations and supplies on the statements of functional expenses. Donated supplies include clothing and goods. Donated supplies are used in the operation of the Organization's programs.

All contributed nonfinancial assets are valued by the donor and approximate fair value, unless a donation is valued at an unreasonable rate. Then, the Organization will use a third-party guide to determine fair market value.

#### 10. Retirement Plan

The Organization maintains a 403(b) Plan covering all employees meeting certain eligibility requirements. The Organization may make a discretionary matching contribution for eligible employees. Employer contributions to the plan totaled \$31,975 and \$27,920 for the years ended December 31, 2024 and 2023, respectively.

#### 11. Risks and Uncertainties

#### Concentrations

Grants revenue from three grantors were approximately 66 and 56 percent of the Organization's grants revenue during the years ended December 31, 2024 and 2023, respectively. Grants receivable from four grantors were approximately 79 percent of the Organization's grants receivable at December 31, 2024 and 2023.

#### **Concentration of Credit Risk**

Financial instruments, which potentially subject the Organization to concentrations of credit risk, consist principally of cash and cash equivalents, grants receivable, and investments. The Organization maintains its cash primarily with three financial institutions. Deposits at these banks are insured by the Federal Deposit Insurance Corporation ("FDIC") up to \$250,000. At December 31, 2024, there were cash balances of \$2,662,658 in excess of federally insured limits at these banks. The Organization performs ongoing credit evaluations of its donors and maintains allowances, as needed, for potential credit losses. Although the Organization is directly affected by the financial stability of its donor base, management does not believe significant credit risk exists at December 31, 2024. The Organization maintains its investments primarily with one brokerage firm. Securities held at this firm are insured by the Securities Investor Protection Corporation ("SIPC") up to \$500,000. As of December 31, 2024, there were no investment balances in excess of SIPC limits at the brokerage firm.

#### Investments

The Organization invests in various investment securities. Investment securities are exposed to various risks such as interest rate, market and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the amounts reported in the accompanying statements of financial position.